## We make Bearings.



## Business Results for the First Half of Fiscal Year ending March, 2007

## November 8, 2006

 NTN corporationFACT BOOK (consolidated)
1.Net sales and Income

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Sales | 190,070 | 388,348 | 207,089 | 434,836 | 230,593 |
|  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |
| Operating income | 15,828 | 33,200 | 16,015 | 37,645 | 21,969 |
|  | $8.3 \%$ | $8.5 \%$ | $7.7 \%$ | $8.7 \%$ | $9.5 \%$ |
| Ordinary income | 14,345 | 28,385 | 14,129 | 32,816 | 19,938 |
|  | $7.5 \%$ | $7.3 \%$ | $6.8 \%$ | $7.5 \%$ | $8.6 \%$ |
| Extraordinary income(loss) | - | $-1,800$ | -224 | $-2,446$ | 2,190 |
|  |  | $-0.5 \%$ | $-0.1 \%$ | $-0.6 \%$ | $0.9 \%$ |
| Net income | 8,657 | 16,739 | 8,929 | 19,550 | 13,547 |
|  | $4.6 \%$ | $4.3 \%$ | $4.3 \%$ | $4.5 \%$ | $5.9 \%$ |

2.Sales by Business Segment

|  | (Millions of yen) |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| Bearing | 121,723 | 248,810 | 132,794 | 276,694 | 147,148 |
|  | $64.0 \%$ | $64.0 \%$ | $64.1 \%$ | $63.6 \%$ | $63.8 \%$ |
| CVJs | 54,330 | 111,307 | 61,321 | 131,327 | 69,009 |
|  | $28.6 \%$ | $28.7 \%$ | $29.6 \%$ | $30.2 \%$ | $29.9 \%$ |
| Precision Equipment | 14,016 | 28,230 | 12,973 | 26,815 | 14,435 |
|  | $7.4 \%$ | $7.3 \%$ | $6.3 \%$ | $6.2 \%$ | $6.3 \%$ |
| Total | 190,070 | 388,348 | 207,089 | 434,836 | 230,593 |
|  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |

3.Sales by Region

|  | Millions of yen) |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| Japan | 93,255 | 189,990 | 96,431 | 197,697 | 99,725 |
|  | $49.1 \%$ | $48.9 \%$ | $46.6 \%$ | $45.4 \%$ | $43.3 \%$ |
| North America | 45,014 | 92,046 | 52,937 | 112,001 | 59,362 |
|  | $23.7 \%$ | $23.7 \%$ | $25.6 \%$ | $25.8 \%$ | $25.7 \%$ |
| Europe | 30,648 | 62,592 | 32,124 | 66,892 | 36,409 |
|  | $16.1 \%$ | $16.1 \%$ | $15.5 \%$ | $15.4 \%$ | $15.8 \%$ |
| Asia \& Others | 21,152 | 43,719 | 25,597 | 58,245 | 35,097 |
|  | $11.1 \%$ | $11.3 \%$ | $12.3 \%$ | $13.4 \%$ | $15.2 \%$ |
| Total | 190,070 | 388,348 | 207,089 | 434,836 | 230,593 |
|  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |

4.Sales by Region \& Business Segment

|  |  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | Bearing | 58,574 | 119,880 | 62,642 | 127,644 | 64,460 |
|  | CVJs | 22,463 | 45,699 | 22,610 | 46,931 | 23,557 |
|  | Precision Equipment | 12,218 | 24,410 | 11,178 | 23,124 | 11,708 |
|  | Total | 93,255 | 189,990 | 96,431 | 197,697 | 99,725 |
| North America | Bearing | 28,999 | 57,817 | 31,576 | 64,539 | 34,408 |
|  | CVJs | 15,506 | 33,236 | 20,963 | 46,703 | 24,502 |
|  | Precision Equipment | 510 | 994 | 399 | 758 | 451 |
|  | Total | 45,014 | 92,046 | 52,937 | 112,001 | 59,362 |
| Europe | Bearing | 16,408 | 34,244 | 17,587 | 36,872 | 20,674 |
|  | CVJs | 13,366 | 26,514 | 13,689 | 28,257 | 14,475 |
|  | Precision Equipment | 873 | 1,835 | 847 | 1,763 | 1,261 |
|  | Total | 30,648 | 62,592 | 32,124 | 66,892 | 36,409 |
| Asia \& Others | Bearing | 17,742 | 36,870 | 20,989 | 47,639 | 27,606 |
|  | CVJs | 2,995 | 5,858 | 4,059 | 9,436 | 6,475 |
|  | Precision Equipment | 415 | 992 | 550 | 1,170 | 1,016 |
|  | Total | 21,152 | 43,719 | 25,597 | 58,245 | 35,097 |
| Total | Bearing | 121,723 | 248,810 | 132,794 | 276,694 | 147,148 |
|  | CVJs | 54,330 | 111,307 | 61,321 | 131,327 | 69,009 |
|  | Precision Equipment | 14,016 | 28,230 | 12,973 | 26,815 | 14,435 |
|  | Total | 190,070 | 388,348 | 207,089 | 434,836 | 230,593 |

5.Geographic Segment Information
(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006, 1st half |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Japan Sales Operating income | 141,687 | 294,950 | 152,436 | 320,322 | 165,932 |
|  | 10,795 | 22,835 | 10,383 | 25,077 | 13,369 |
|  | 7.6\% | 7.7\% | 6.8\% | 7.8\% | 8.1\% |
| North America Sales Operating income | 45,178 | 92,374 | 53,608 | 114,528 | 58,778 |
|  | 1,849 | 3,537 | 1,942 | 4,460 | 1,972 |
|  | 4.1\% | 3.8\% | 3.6\% | 3.9\% | 3.4\% |
| Europe Sales Operating income | 31,014 | 63,305 | 32,318 | 67,423 | 36,699 |
|  | 1,473 | 3,150 | 1,336 | 3,195 | 2,044 |
|  | 4.7\% | 5.0\% | 4.1\% | 4.7\% | 5.6\% |
| Asia \& Others Sales Operating income | 15,589 | 32,308 | 20,250 | 44,654 | 30,241 |
|  | 1,144 | 2,767 | 1,723 | 3,919 | 3,187 |
|  | 7.3\% | 8.6\% | 8.5\% | 8.8\% | 10.5\% |
| SalesOperating income | -43,399 | -94,590 | -51,523 | -112,093 | -61,057 |
|  | 565 | 908 | 629 | 992 | 1,394 |
| Sales total Operating income total | 190,070 | 388,348 | 207,089 | 434,836 | 230,593 |
|  | 15,828 | 33,200 | 16,015 | 37,645 | 21,969 |
|  | 8.3\% | 8.5\% | 7.7\% | 8.7\% | 9.5\% |

6.Capital expenditure, Depreciation and Cash flow

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Capital expenditure | 25,765 | 49,670 | 23,663 | 49,284 | 29,826 |
| Depreciation Japan | 7,106 | 15,515 | 7,839 | 16,978 | 8,540 |
| Oversea | 4,527 | 9,355 | 5,458 | 11,608 | 6,580 |
| Depreciation total | 11,633 | 24,870 | 13,297 | 28,586 | 15,120 |
| Cash flow | 20,290 | 41,609 | 22,226 | 48,136 | 28,667 | ※[Cash flow]=[Net incom]+[Depreciation]

7.R\&D expenditures

| (Millions of yen) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |  |
| R\&D expenditures | 7,280 | 14,952 | 7,454 | 14,771 | 6,962 |  |
| Ratio against sales | $3.8 \%$ | $3.9 \%$ | $3.6 \%$ | $3.4 \%$ | $3.0 \%$ |  |

8.Inventories

| (Millions of yen) |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |  |  |
| Inventories | 87,352 | 93,167 | 101,810 | 107,047 | 110,585 |  |  |
| Inventory turnover ratio | $x 4.4$ | $x 4.2$ | $x 4.1$ | $x 4.1$ | $x 4.2$ |  |  |

9.Interest Bearing Debt
(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Loan | 89,770 | 96,185 | 109,766 | 103,198 | 113,034 |
| Bonds | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| Total | 169,770 | 176,185 | 189,766 | 183,198 | 193,034 |

10.main Management Index
(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/ Total Assets | $6.1 \%$ | $5.8 \%$ | $5.3 \%$ | $6.1 \%$ | $7.0 \%$ |
| ROA | $3.7 \%$ | $3.4 \%$ | $3.4 \%$ | $3.6 \%$ | $4.8 \%$ |
| ROE | $11.8 \%$ | $11.1 \%$ | $10.9 \%$ | $11.5 \%$ | $14.4 \%$ |
| Shareholder's Equity Ratio | $31.0 \%$ | $30.6 \%$ | $31.1 \%$ | $32.6 \%$ | $33.4 \%$ |
| Shareholder's Equity per Share | Yen327.39 | Yen341.93 | Yen365.84 | Yen396.73 | Yen418.82 |
| Net income per Share | Yen18.73 | Yen35.83 | Yen19.33 | Yen41.94 | Yen29.32 |

11.Number of employees

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 6,676 | 6,635 | 6,732 | 6,693 | 6,874 |
| Oversea | 5,656 | 6,153 | 6,901 | 7,938 | 8,921 |
| Total | 12,332 | 12,788 | 13,633 | 14,631 | 15,795 |

12.Exchange rate
(Unit:Yen)

|  |  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A | US\$ | 109.80 | 107.55 | 109.52 | 113.32 | 115.38 |
|  | EURO | 133.28 | 135.17 | 135.61 | 137.83 | 146.01 |
|  | S\$ | 64.40 | 64.17 | 65.69 | 68.18 | 72.81 |
| End | US\$ | 111.05 | 107.39 | 113.19 | 117.47 | 117.90 |
|  | EURO | 137.04 | 138.87 | 136.13 | 142.81 | 149.77 |
|  | S\$ | 65.69 | 65.19 | 66.96 | 72.57 | 74.32 |

## FACT BOOK (unconsolidated)

1. Net sales and Income
(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Sales | 140,344 | 291,975 | 150,840 | 317,343 | 164,373 |
|  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |
| Operating income | 8,417 | 18,161 | 8,091 | 20,283 | 10,535 |
|  | $6.0 \%$ | $6.2 \%$ | $5.4 \%$ | $6.4 \%$ | $6.4 \%$ |
| Ordinary income | 8,857 | 18,120 | 9,765 | 22,666 | 14,678 |
|  | $6.3 \%$ | $6.2 \%$ | $6.5 \%$ | $7.1 \%$ | $8.9 \%$ |
| Extraordinary income(loss) | - | $-1,800$ | -224 | $-2,446$ | 2,380 |
|  |  | $-0.6 \%$ | $-0.2 \%$ | $-0.8 \%$ | $1.5 \%$ |
| Net income | 5,521 | 10,839 | 7,034 | 14,557 | 11,394 |
|  | $3.9 \%$ | $3.7 \%$ | $4.7 \%$ | $4.6 \%$ | $6.9 \%$ |

## 2. Sales by Business Segment

(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Bearing | 86,889 | 181,092 | 94,553 | 200,290 | 104,458 |
|  | 61.9\% | 62.0\% | 62.7\% | 63.1\% | 63.5\% |
| CVJs | 34,703 | 71,031 | 37,679 | 79,990 | 41,139 |
|  | 24.7\% | 24.3\% | 25.0\% | 25.2\% | 25.0\% |
| Precision Equipment | 18,752 | 39,852 | 18,608 | 37,063 | 18,776 |
|  | 13.4\% | 13.6\% | 12.3\% | 11.7\% | 11.4\% |
| Total | 140,344 | 291,975 | 150,840 | 317,343 | 164,373 |
|  | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## 3. Sales in Japan and export

(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales in Japan | 91,912 | 187,015 | 94,834 | 194,717 | 98,165 |
|  | 65.5\% | 64.1\% | 62.9\% | 61.4\% | 59.7\% |
| Export sales | 48,432 | 104,960 | 56,006 | 122,626 | 66,208 |
|  | $\begin{array}{r} 34.5 \% \\ (18,343) \end{array}$ | 35.9\% | 37.1\% | 38.6\% | 40.3\% |
| ( North America ) |  | $(40,097)$ | $(23,083)$ | $(47,810)$ | $(22,140)$ |
|  |  | (13.7\%) | (15.3\%) | (15.1\%) | (13.5\%) |
| ( Europe ) | $(13,723)$ | $(30,408)$ | $(15,619)$ | $(33,346)$ | $(17,430)$ |
|  | $(9.8 \%)$$(16,366)$ | (10.4\%) | (10.4\%) | (10.5\%) | (10.6\%) |
| ( Asia \& Others ) |  | $(34,455)$ | $(17,304)$ | $(41,470)$ | $(26,638)$ |
|  | (11.7\%) | (11.8\%) | (11.5\%) | (13.1\%) | (16.2\%) |
| Total | 140,344 | 291,975 | 150,840 | 317,343 | 164,373 |
|  | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## 4. Capital expenditure, Depreciation and Cash flow

(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Capital expenditure | 8,322 | 17,014 | 10,405 | 18,954 | 8,106 |
| Depreciation | 6,058 | 12,969 | 6,289 | 13,461 | 6,487 |
| Cash flow | 11,579 | 23,808 | 13,323 | 28,018 | 17,881 |

※[Cash flow]=[Net income]+[Depreciation]

## 5. R\&D expenditures

(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| R\&D expenditures | 6,870 | 14,070 | 6,936 | 13,709 | 6,391 |
| Ratio against sales | $4.9 \%$ | $4.8 \%$ | $4.6 \%$ | $4.3 \%$ | $3.9 \%$ |

## 6. Inventories

(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Inventories | 40,367 | 41,743 | 45,022 | 44,603 | 43,083 |
| Inventory turnover ratio | x 7.0 | x 7.0 | x 6.7 | x 7.1 | x 7.6 |

## 7. Interest Bearing Debt

(Millions of yen)

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Loan | 23,300 | 23,300 | 23,200 | 15,620 | 15,620 |
| Bonds | 80,000 | 80,000 | 80,000 | 80,000 | 80,000 |
| Total | 103,300 | 103,300 | 103,200 | 95,620 | 95,620 |

## 8. Main Management Index

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ordinary Income/ Total Assets | $4.7 \%$ | $4.6 \%$ | $4.9 \%$ | $5.7 \%$ | $7.2 \%$ |
| ROA | $3.0 \%$ | $2.8 \%$ | $3.5 \%$ | $3.6 \%$ | $5.6 \%$ |
| ROE | $8.0 \%$ | $7.7 \%$ | $9.5 \%$ | $9.5 \%$ | $13.9 \%$ |
| Shareholder's Equity Ratio | $37.5 \%$ | $36.9 \%$ | $38.0 \%$ | $39.4 \%$ | $40.8 \%$ |
| Shareholder's Equity per Share | Yen303.25 | Yen313.54 | Yen329.33 | Yen346.62 | Yen360.82 |
| Net Income per Share | Yen11.95 | Yen23.15 | Yen15.23 | Yen31.21 | Yen24.66 |

9. Number of employees

|  | FY2004,1st half | FY2004,Full year | FY2005,1st half | FY2005,Full year | FY2006,1st half |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | 5,548 | 5,465 | 5,524 | 5,442 | 5,519 |

