

Financial Results for the Year Ended March 31, 2005

May 19, 2005 NTN Corporation

This presentation and comments made in this conference or during the Q&A session include forward-looking statements about our expectations for our future performance and our future business strategies. They represent the best judgment of the management of the company based on the information currently available. There can be no assurance that future results will meet any expectation, estimate or projection conveyed by these statements or comments. Actual results may differ materially from our projections depending on various factors such as changes in product demand, exchange rates and interest rates.



≪Today's Agenda≫

I. Progress in the First Year of "Rapid Advance 21" and Future Strategies

by Yasunobu Suzuki, President

II. Financial Results for the Year Ended March 31, 2005 and Forecast of Earnings for the Year Ending March 31, 2006 – Consolidated

by Tatsuo Kondo, Director

III. Q & A Session



Progress in the First Year of "Rapid Advance 21" and Future Strategies

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Yasunobu Suzuki, President

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- ➤ Medium-term Business Plan "Rapid Advance 21"
 - 1. Outline of the 3-year "Rapid Advance 21"
 - 2. Road Map and Strategic Map
- Review of the First Year of "Rapid Advance 21" and Forecast of the Year Ending March 31, 2006 (FY2005)
 - 1. Results of the Initial Year of "Rapid Advance 21"
 - 2. Forecast of FY 2005
- ➤ Toward Corporate Value Enhancement and Sustainable Growth
 - 1. Overall Strategy
 - 2. Business Segment Strategy: Bearings
 - 3. Business Segment Strategy: CVJs
 - 4. Business Segment Strategy: Precision Equipment
 - 5. Strategy for China
 - 6. Shareholder Value Enhancement

(Supplementary Information)

Forecast of Net Sales for Strategic Products (CVJs, Axle Bearings, Needle Bearings)



Medium-term Business Plan "Rapid Advance 21"

1. Outline of the 3-Year "Rapid Advance 21"

Enhance Corporate Value

FY2003 Results (Consolidated)

Net Sales ¥357.4 bn

Operating Income ¥24.7bn

ROE 8.0% ROA 2.4% Rapid Advance 21" (April 2004 – March 2007)

Value Creation

Sales: Marketing Innovation

Development, Design &

Procurement:

Design as the Most Vital Element

Production: "Monozukuri"
Ultimate Production Methods

Logistics:

Logistics Innovation

R&D:

Sensitivity to Market Changes

Personnel Utilization:
Personnel Development

Enhance Operating Income

- Expand sales of strategic products
- Reduce variable costs
- Increase productivity

Improve Investment Returns

- Increase ROE & ROA
- Inventories -Improve turnover

FY2006 Target (Consolidated)

Net Sales ¥ 450 bn

Operating Income ¥ 42 bn

ROE 12% ROA 4.2%

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2. Road Map and Strategic Map

NEW Plan 21

(4/2002-3/2004)

Build Business Structure

Not Dependent on Scale

of Operations

 Introduce GAM system Set up 24-hour product

Enhance cost

competitiveness

Rapid Advance 21 (4/2004-3/2007)

Enhance Corporate Value

- Monozukuri Hitozukuri
- Expand operating income

- (Value creation of goods&people)
- Increase productivity
- Reduce variable costs Design as the most vital element.
- Improve asset efficiency

2010 Long-term Vision

Global Company NTN

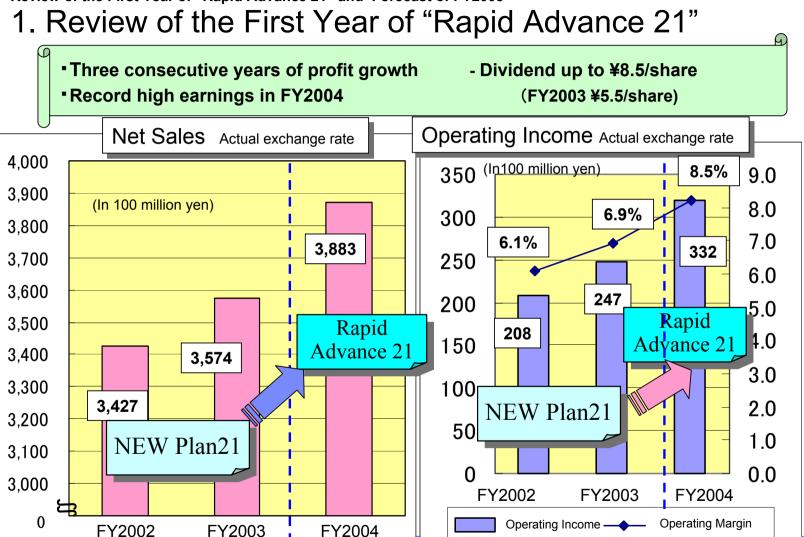
- Become global leader in CVJ business
- · Establish firm presence in the major 5 global markets (Japan, North America, Europe, China and Asia)

development infrastructure Restructure production Implement voluntary early retirement program

Strengthen market presence

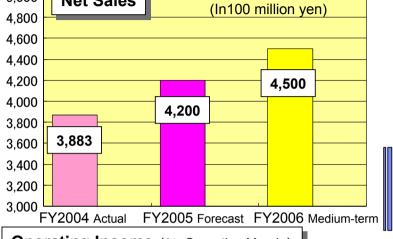


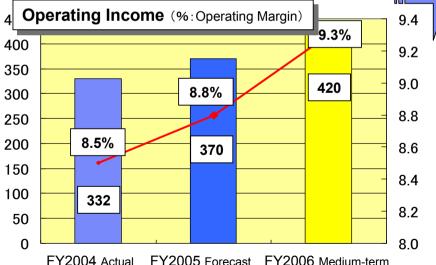
Review of the First Year of "Rapid Advance 21" and Forecast of FY2005











< Economic Environment Change >

1) Soaring Steel Price

- Pass on to sales price
- Increase productivity
- Reduce variable costs

2) FOREX Risk

- Increase local procurement
- Establish optimal local production in user markets
- Procure formed and fabricated materials in local markets

3) US Economy's Slowdown

- Expand industrial machinery business
- Obtain new orders from automakers



Towards Corporate Value Enhancement and Sustainable Growth

1. Overall Strategy
Strategic sales

Corporate Value Enhancement to Achieve Rapid Advance 21

Strategic sales expansion by GAMs for automakers and industrial machinery

Innovation in sales & marketing

- New customer acquisition

Rigorous management of global production bases

- Production HQ

Standardization and compactization of the facilities

- Mono-zukuri HQ

Strengthening global procurement capability

—Procurement HQ

High-ranking quality

Sales

Research : Technology

Value Creation Activities
"Monozukuri"
"Hitozukuri"

Production

Development Design

Improvement in response to the technological needs from customers

Building a comprehensive web of patents

- Intellectual Property Strategy HQ

Further advancement in essential technology

Responsive to customers

Proposal-oriented product development

"Design decides everything"
- VA/VE

- Reduction in material loss

Cost reduction
-Procurement HQ

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2. Business Segment Strategy: Bearings

Further advancement in essential technology and development of modularization

"Design as the Most Vital Element"

Proactive product development

Enhance concentration and selectivity

Vehicles (Axel, Needle)

- <Axel>
 - Accelerating further overseas development of GEN3
- Launching GEN4 to market
- <Needle>
 - Accelerating overseas development of rocker arm bearings
 - Expanding development and sales of press-processed products

Industrial Machinery (large-size, Precision)

Core of bearing technology

- <New Products>
- Precision bearings for environmentally friendly machine tools
- Corrosion resistant bearings for steel mill machineryOther Products>
- Bearings for Rolling stock, wind-power generator, and medical equipment, large-size bearings

IT (Fluid dynamic bearings)

Sales target: ¥10bn (FY2006)

 Market expansion for smaller than 1-inch unit (Music player, cell-phone)

Rocker arm bearings



GEN4 hubjoint



Large-scale bearings

Precision bearing for industrial machiner



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3. Business Segment Strategy: CVJs

Develop new products

New essential technologies

Enhance innovative production technology capabilities

Increase local procurement overseas

Business Development to win a leading share in the global market by 2010

Toward a Long-Term Vision

Increase market share strategically

Establish firm presence in Europe

Capture outsourcing demand from automakers

Consider expansion into BRICS countries







4. Business Segment Strategy: Precision Equipment

Precision Equipment Business

Expansion of leading-edge technology business

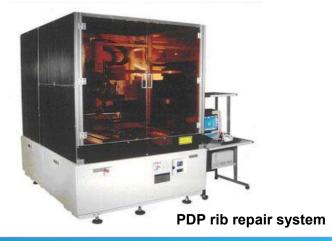
Global expansion of LCD television market



- Concentration on LCDs and PDPs
- Strong growth potential in repair devices



- Rapid product development
- Expansion of sales to manufacturers in Taiwan, Korea, etc.







5. Strategy for China

Improve market presence in China, the world's largest market

Risk Control



Strategic Business Development through wholly owned subsidiaries and joint ventures

Agility

		Wholly owned subsidiaries	Joint venture
Bearings	For cars	Shanghai NTN	Changzhou NTN
	For industrial machinery	Shanghai NTN	Luoyang Bearing
	For IT (Fluid dynamic)		NTN-NIDEC
	CVJs	Shanghai NTN	Guangzhou NTN Beijing NTN

Shanghai NTN (wholly owned subsidiaries)

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NTN-NIDEC (Joint venture)

Guangzhou NTN (Joint venture)

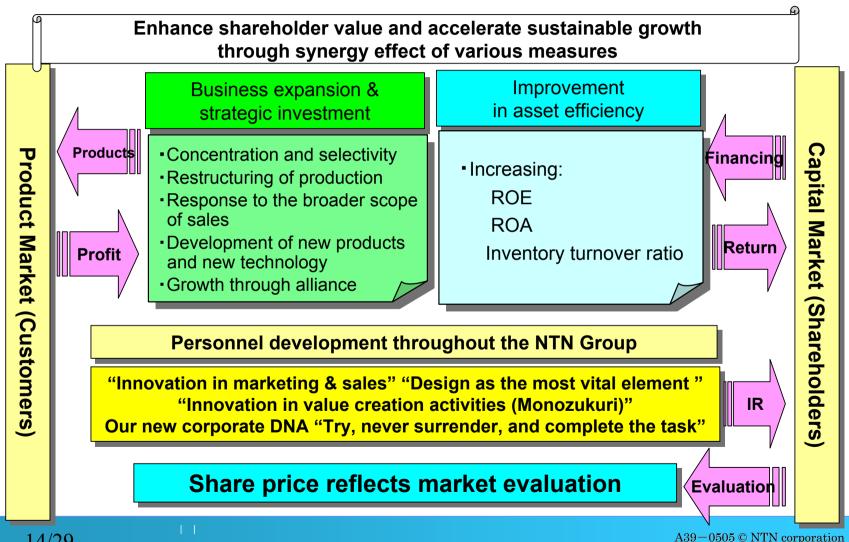
Changzhou NTN (Joint venture)

Beijing NTN (Joint venture)

Joint venture in Luoyang



6. Shareholder Value Enhancement





Forecast of Net Sales for Strategic Products

(CVJs, Axle Bearings, Needle Bearings)

,	Region	FY2003	FY2004	FY2005	FY2006
		Actual	Actual	Forecast	Forecast
CVJs	Japan	451	457	473	475
	North America	291	332	440	520
	Europe	247	265	272	295
()represents	Asia and other	41(6)	59(19)	75(28)	75(30)
sales in China	Total	1,030	1,113	1,260	1,365
Axle Bearings	Japan	111	135	152	160
	North America	142	140	153	175
	Europe	19	28	34	35
	Asia and other	14(3)	20(8)	21(12)	40(17)
()represents sales in China	Total	286	323	361	410
Needle Bearings	Japan	284	288	315	315
	Overseas	62	98	103	125
	Total	346	386	418	440

Exchange Rates FY2003: US\$=¥113, EURO=¥133 FY2004: US\$=¥108, EURO=¥135 Forecast: US\$=¥105, EURO=¥130



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Financial Results for the Year Ended March 31, 2005 and Forecast of Earnings for the Year Ending March 31, 2006 - Consolidated -

May 19, 2005 NTN Corporation by Tatsuo Kondo, Director

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II. Financial Results for FY2004 and Forecast of the Earnings for FY2005 – Consolidated -

- 1. Operating Results
 - (1) Major Achievements and Challenges
 - (2) Consolidated Statements of Operations
- 2. Net Sales
 - By Region and Business Segment
- 3. Analysis of Operating Income
 - (1) Year Ended March 31, 2005 (FY2004)
 - (2) Year Ending March 31, 2006 (FY2005)
- 4. Net Sales and Operating Income (Margin) by Region
- 5. Inventories
- 6. Interest Bearing Debt
- 7. Capital Expenditure and Depreciation
- 8. Cash Flows



1. Operating Results

(1) Major Achievements and Challenges

☆ Highlights for the Year Ended March 31, 2005 (FY2004)

Improvement in Consolidated Operating Margin

⇒Enhanced Profitability Achieved 8.5% (FY2003 : 6.9%)

■Improvement in ROA ROA 3.4% (FY2003 : 2.4%)

■Improvement in ROE ROE11.1% (FY2003 : 8.0%)

⇒Improved Asset Efficiency

☆Challenges for the Year Ending March 31, 2006 (FY2005)

Implementation of Measures to Increase Corporate Value
 Sustainable Increase in Revenue and Earnings



1. Operating Results

(2) Consolidated Statements of Operations

			<u>.</u>		(In 1	00 million yen)
	FY2003	FY2004	FY2005			n-Year
	Actual	Actual	Forecast		FY2004	FY2005
	1	2	3		2-1	3-2
Net Sales	3,574	3,883	4,200		310	317
Operating Income	247	332	370		85	38
(Operating Margin)	(6.9%)	(8.5%)	(8.8%)		(1.6%)	(0.3%)
Ordinary Income	208	284	305		76	21
Extraordinary Income/Loss	-26	-18	-8		8	10
Net Income	110	167	190		57	23
Exchange Rate				1 1		
US\$	113.2	107.6	105.0		-5.6	-2.6
EURO	132.7	135.2	130.0		2.5	-5.2
DOE	9.00/	11.1%	10.00/	-]	2 10/	1 20/
ROE	8.0%		12.3%		3.1%	1.2%
ROA	2.4%	3.4%	3.8%		1.0%	0.4%
Inventory Turnover Ratio (Times)	4.3	4.2	4.8		-0.1	0.6



2. Net Sales

By Geographic and Business Segment

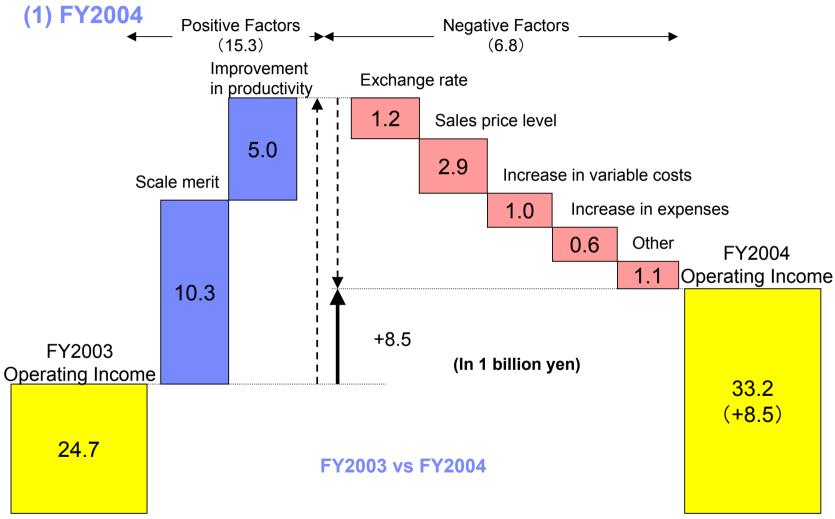
(In 100 million yen)

		FY2003	FY2004	FY2005
		Actual	Actual	Forecast
		1	2	3
Japan	Bearings	1,091	1,199	1,283
	CVJs	451	457	473
	Precision Equipment	221	244	239
	Total	1,762	1,900	1,995
North America	Bearings	563	578	600
	CVJs	291	332	440
	Precision Equipment	6	10	10
	Total	861	920	1,050
Europe	Bearings	312	342	376
	CVJs	247	265	272
	Precision Equipment	24	18	17
	Total	582	626	665
Asia and other areas	Bearings	320	369	401
	CVJs	41	59	75
	Precision Equipment	8	10	14
	Total	369	437	490
Total	Bearings	2,286	2,488	2,660
	CVJs	1,030	1,113	1,260
	Precision Equipment	258	282	280
	Total	3,574	3,883	4,200

			illillion yen/	
		n-Year		
FY2004	12-1	FY2005 3-2		
Amount	Exchange Rate	Amount	Exchange Rate	
108	0	84	0	
6	0	16	0	
24	0	-5	0	
138	0	95	0	
41	-26	40	-18	
58	-17	119	-11	
4	-1	1	-1	
103	-44	160	-30	
23	7	51	-17	
14	5	18	-11	
-6	0	-1	0	
31	12	67	-28	
59	-11	55	-23	
19	-2	20	-4	
3	0	5	-1	
81	-13	81	-28	
231	-29	230	-58	
98	-14	173	-26	
25	-1	0	-2	
353	-44	403	-86	

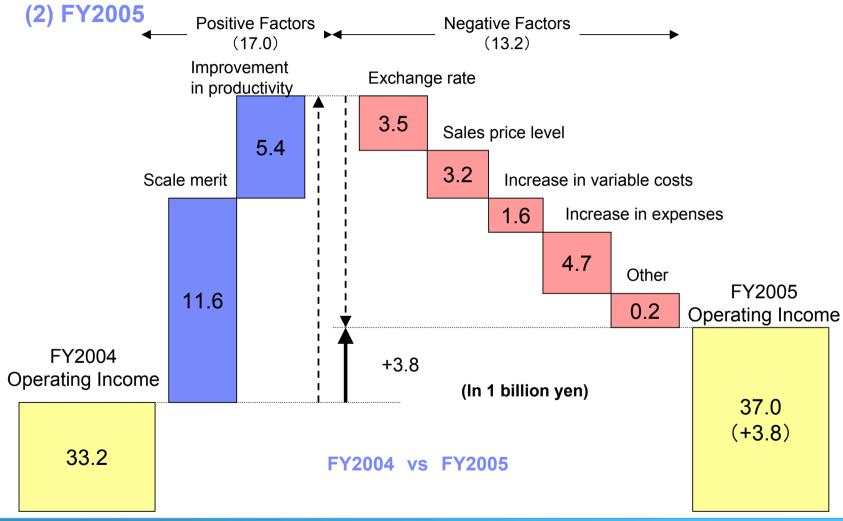


3. Analysis of Operating Income





3. Analysis of Operating Income

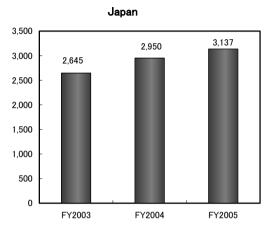




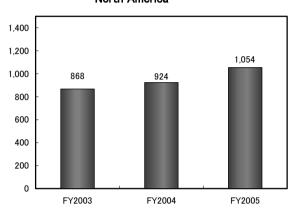
4. Net Sales and Operating Income (Margin) by Region



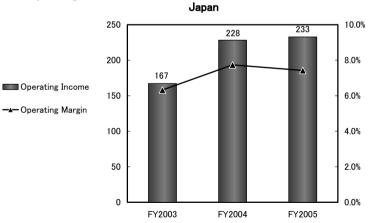




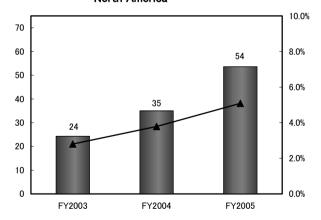
North America



Operating Income



North America

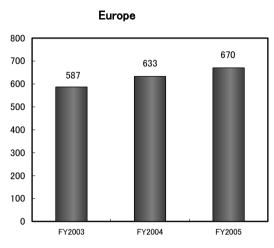


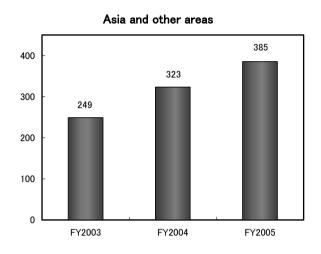


4. Net Sales and Operating Income (Margin) by Region

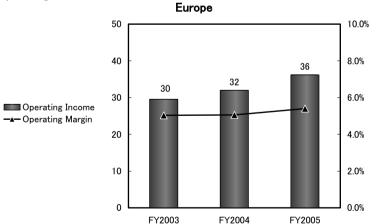


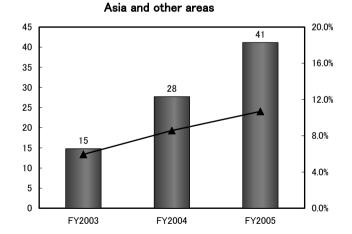






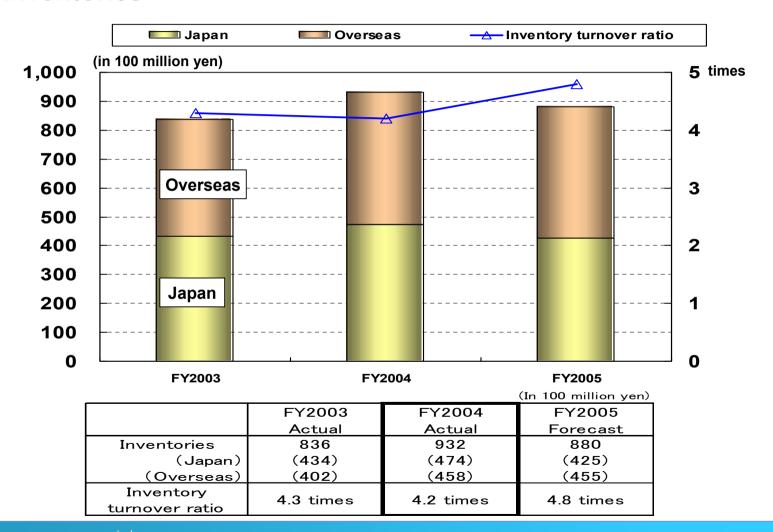
Operating Income





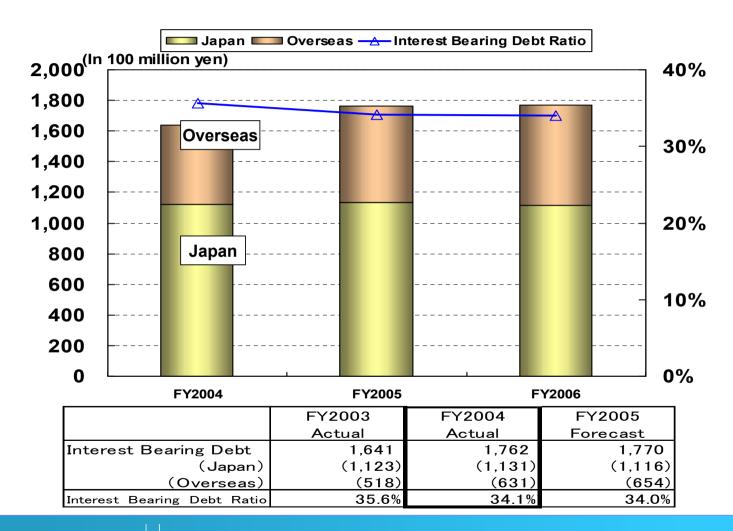


5. Inventories





6. Interest Bearing Debt





7. Capital Expenditure and Depreciation

(In 100 million yen)

	FY2003 Actual	FY2004 Actual	FY2005 Forecast ②
Capital Expenditure	381	497	420
(Japan)	(176)	(262)	(241)
(Overseas)	(205)	(235)	(179)

Year-on-Year
2-1
-77
(– 21)
(– 56)

	FY2003	FY2004	FY2005
	Actual	Actual	Forecast
		(1)	2
Depreciation	240	249	289
(Japan)	(148)	(155)	(177)
(Overseas)	(92)	(94)	(112)

Year-on-Year		
2-1)	
	40	
	(22)	
	(18)	



8. Cash Flows

